

HELMS COLLEGE AAS in Retail Operations Management

Bachelor of Professional Studies in Business and Management

This program plan outlines how students can apply their credits earned in the AAS in Retail Operations Management degree to Excelsior University's B.P.S. in Business and Management degree program.

This is only a guide in how credits will transfer into an Excelsior University degree program. **Actual transferability of credits are dependent upon current Excelsior University degree requirements and policies upon the date a student is admitted to Excelsior.** All students will be reviewed individually as it relates to the transferability of credits into an Excelsior University degree program.

Created: November 2023

Helms College	Semester Hours	Excelsior University Requirements	Semester Hours
ENG101: English Composition	3	Written English Requirement	3
BUS110: Business Communications	3	Humanities Requirement	3
PSY101: Introduction to Psychology	3	Social Sciences/History Requirement	3
SOC101: Sociology	3	Social Sciences/History Requirement	3
BUS205: Business Law and Ethics	3	Applied Professional Elective	3
BIO101: Biology of Horticulture	3	Natural Sciences Requirement	3
MAT101: Mathematics for Business	3	Applied Professional Elective	3
COM101: Interpersonal Communications	3	Humanities Requirement	3
BUS101: Introduction to Business	3	Business Professional Component Elective	3
BUS102: Fundamentals of Management	3	General Management Requirement	3
CIS102: Intro to Computers and POS Systems	3	Computer Applications Requirement	3
BUS105: Principles of Marketing	3	Marketing Requirement	3
RTM101: Retail Store Operations	3	Business Professional Component Elective	3
BUS115: Principles of Accounting	3	Accounting Requirement	3
RTM105: Fundamentals of Customer Service	3	Applied Professional Elective	3
BUS201: Electronic Commerce	3	Business Professional Component Elective	3
RTM110: Pricing of Retail Goods	3	Applied Professional Elective	3
RTM115: Retail Inventory Management	3	Business Professional Component Elective	3
BUS215: Entrepreneurship	3	Business Professional Component Elective	3
RTM201: Safety and Loss Prevention	3	Applied Professional Elective	3
RTM210: Retail Display and Floor Organization	3	Applied Professional Elective	3
RTM215: Consumer Behaviors	3	Business Professional Component Elective	3
CRF202: Career Development	3	Applied Professional Elective	2
TOTAL CREDITS REQUIRED	69	TOTAL CREDITS ACCEPTED	68

Additional Credits That May Be Transferred <u>OR</u> Taken With Excelsior			
	Semester Hours	Excelsior University Requirements	
Arts & Science, Business or Applied Professional Electives	12	Arts & Science, Business or Applied Professional Electives	
TOTAL ADDITIONAL CREDITS			12

Credits To Be Taken With Excelsior University			
Excelsior University Credit Requirements			
INL 102: Information Literacy <i>(must be taken at Excelsior)</i>			1
IND 101: Cornerstone A (Foundations) OR IND 301: Cornerstone B (Pathways) <i>(must be taken at Excelsior)</i>			3
ENG 202: Business Writing			3
BUS 323: Ethics			3
Upper Level Arts & Science Electives			3
MAT 114: Intermediate Algebra			3
BUS 231: Business Data Literacy			3
BUS 452: Business Leadership			3
IT 390: Project Management			3
BUS 312: Managing Human Resources			3
BUS 311: Organizational Behavior			3
BUS 350: Principles of Finance			3
BUS 435: International Business			3
BUS 490: Integrated Business and Management Assessment Capstone <i>(must be taken at Excelsior)</i>			3
TOTAL CREDITS			40

EVALUATION SUMMARY			Semester Hours

Credits Accepted from Helms College Program	68
Additional Credits That May Be Transferred OR Taken With Excelsior	12
Credits To Be Taken With Excelsior	40
TOTAL CREDITS REQUIRED	120

- * All credits with the exception of the cornerstone, information literacy, and capstone may be transferred into Excelsior University degree program from other sources of credit.
- * This guide is only a sample scenario. Excelsior University reviews each student individually and actual requirements needed will depend on what a student has already completed and will transfer in.
- * Excelsior University's BPS in Business and Management program requires students complete a minimum of 21 upper level credits: 9 in the Arts and Sciences, 15 in the Professional Component (of which 9 must be in the Business and Management Core) and 6 college-level electives to meet degree requirements.



What are Arts & Sciences?
We offer the following definitions to help you make these determinations? Remember, however, before you register to take a course or examination you consult with your advisor to make sure it will help meet your degree requirements.
Humanities
Humanities subjects focus on developing knowledge and skills in critical reading, logical thought, and esthetic appreciation. Here are some subject areas typically classified as Humanities:
Art, Philosophy, Music, Foreign Language, Literature, Theater, Ethics, Speech, Religion, Communication
Social Sciences and History
Social Sciences and History subjects focus on individuals and society and the processes individuals use to order their world. Here are some subject areas typically classified as Social Sciences and History:
Psychology, Economics, Sociology, Geography, Political Science, History, Anthropology
Natural Sciences and Mathematics
Natural Sciences and Mathematics subjects focus on understanding the natural world and problem-solving processes. Here are some subject areas typically classified as Natural Sciences and Mathematics:
Anatomy and Physiology, College Algebra, Microbiology, Calculus, Chemistry, Genetics, Biology, Physics